

Page: 1 of 3
Contact: Bernd Einmeier
Phone: +49 871 4302440
Date: March 10th, 2020

Quotation: 20200310-XXX-01

Dear sirs,

Thank you for your inquiry. We would like to offer the following services with subject to change.
There is no shipping guarantee as long as the manufacturer has guaranteed it:

We are honored to offer you the following products and services:

3M™ VFlex™ Healthcare Particulate Respirator and Surgical Mask 1804, N95:

- NIOSH approved N95
- FDA cleared for use as surgical mask
- Fluid resistant and disposable
- 3M proprietary filter media and pleats help make breathing easier
- Uniquely designed tabs for respirator positioning on the face
- Pleats flex with mouth movement while talking
- Flatfold design allows for convenient storage prior to use

This healthcare particulate respirator and surgical mask helps provide respiratory protection against certain airborne particles. The folded respirator expands for a spacious feel and the pleats help increase surface area for ease of breathing.



Approvals and Standards

- NIOSH approved N95 respirator
- Meets NIOSH 42 CFR 84 N95 requirements for a minimum 95% filtration efficiency
- against solid and liquid aerosols that do not contain oil.
- NIOSH approval number: TC-84A-7789
- FDA cleared for use as a surgical mask
- Health Canada Class I medical device
- Bacterial Filtration Efficiency F2101 >99% BFE
- Assigned Protection Factor (APF 10) per US OSHA and Canada CSA

Manufacturer Data Sheet:

<https://multimedia.3m.com/mws/media/1480369O/3m-vflex-health-care-particulate-respirator-and-surgical-mask-1804-technical-specification.pdf>

Packaging:

- 1 Container = 20 pallets = 288 000 masks
- 1 pallet for land transportation (truck, train or ship)
= 14 400 masks per pallet
- 1 pallet for air freight = 4 800 masks per pallet. (Air freight needs smaller packaging sizes to fit in plain and to balance the load in a better way)
- Quantity / Box = 400 masks
- Volume / Box = 0,076 m³
- Gross Weight / Box = 6,259 kg
- Gross Weight / air pallet = 91 kg
- HS Code: 63079010

Logistics and Shipping terms:

- **Minimum order quantity is 1 container = 288 000 masks**
- All products are currently available in a warehouse in Dubai, UAE
- Buyers can use own forwarder or can get our proposal using e.g. DB Schenker
- Buyers will transport the goods on own cost and risk.
- The transfer of risk is at suppliers' stock in Dubai
- We do not guarantee any shipping time
- Packaging is subject to change

Budget:

Pos	Units		Description	Net price in €	Total net price in €
1	Masks	288000	3M™ VFlex™ Healthcare Particulate Respirator and Surgical Mask 1804, N95	2,73 €	786.240,00 €
			Net total		786.240,00 €
			0 % value added tax (VAT)		0,00 €
			Gross total		786.240,00 €

Payment terms and guarantee:

- 100% prepayment to our German Bank account:

Bank Name: Sparkasse Landshut
 IBAN: DE12 7435 0000 0004 4336 79
 BIC: BYLADEM1LAH
 Adresse: Bischof-Sailer-Platz 431, 84028 Landshut, Germany

- ThinkTank Networks guarantees to pay back the prepayments if the products are not available anymore
- ThinkTank Networks does not add any guarantee to the products, product warranty is granted by the manufacturer
- The buyer will cover all banking fees, tax, customs fees or other external cost

For your approval, please sign this quotation and send it back to us.
 We accept your quotation to the stated terms and conditions:

(Date / Signature)